

### 3. Amway Leadership Seminar

In addition to the bonus and the award system, there are expenses paid business seminars in various overseas locations to reward Distributors for their conscientious efforts in developing the Amway Business. In these seminars, the invited Distributors will have the opportunity to share each other's experience and discuss business with the corporate executives. The distributors invited have to achieve the certain criteria level and have complied with the Rules of Conduct.

Leadership Seminar Qualification Requirement	
Level of Qualification	Travel Points Required
First Time	6,300 points
Second Time	7,300 points
Third Time	8,400 points
Fourth Time	9,600 points
Fifth Time	11,000 points
Sixth Time	13,000 points
Seventh Time	15,400 points
Eighth Time	17,800 points
Ninth Time (and over)	20,200 points



1. The points required for leadership seminar are accumulated and renewed in each fiscal year.
2. The PV of the qualified Direct Distributor in each month of the fiscal year are all calculated, no matter whether he/she reaches the 21% Performance Bonus Level or not.
3. A Diamond Direct Distributor, ever attaining the points of 20,200, is entitled to participate in the annual leadership seminar as long as he/she meets the qualification of Diamond in each fiscal year.
4. Those who are invited to join Amway Leadership Seminars have to qualify as a Direct Distributor

2012/13 傑出直銷商領導人海外旅遊研討會

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# 日韓行

用夢想轉動豪華遊輪的巨舵，展開你的精彩旅程……  
 在日本，品味和風文化的精緻之美，  
 在韓國，特搜亞洲流行時尚零時差，  
 一次出航，飽覽二國風光，  
 請設定目標，付諸行動，  
 揚起幸福的風帆，讓親子同遊的歡樂之旅正式啟航！

Amway

and truly abide by The Rules of Conduct. After examination, Amway will invite those who meet the above qualification.

5. In accordance with tax regulations for MLM distributors, the non-cash payment received by participants is subject to income tax withholding practice pursuant to the law.

### How to Calculate Travel Points

- Personal Group PV  $\times$  percentage of the Performance Bonus  $\times 0.25 = (1)$
- \* Personal Group PV includes all Downline PV down to, but not including, the first 21% Performance Bonus Level Distributor.
- 4% Leadership Bonus  $\times$  PV/BV of the month  $\times 1.125 = (2)$
- \* A Foster Sponsor is entitled to 2% or 1% of the Leadership Bonus; however, when it comes to Travel Points, it will be calculated as 4% Leadership Bonus.
- Travel Points  $= (1) + (2)$

